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be part of an elevated villa experience

INVEST IN A SLICE OF THE BEST BEACH
DESTINATION IN THE WORLD

VASCO BORGES ENTERED THE REAL ESTATE AND HOSPITALITY INDUSTRIES BY HAPPENSTANCE. HE WAS WORKING IN CORPORATE FINANCE WHEN HE CAME UPON THE OPPORTUNITY THAT CHANGED EVERYTHING FOR HIM.

“I stumbled upon real estate and hospitality almost by accident,” he explained, “when a good friend and industry-leading hotelier asked for my help on a development here in the Caribbean. My background until then was finance and Fortune 500 management, and a fresh outside perspective was exactly what was needed to boost the project.”

After working with McKinsey & Co for seven years with a focus on corporate finance, he found that his background was the key to elevating the project to the next level. While working on the development, he realized that hospitality was his passion and he has not left the Caribbean since.

Now he is investing in the limitless potential of the Turks and Caicos Islands—the cloud nine of the Caribbean – with his brand new Beach Enclave luxury villa development.

“The Beach Enclave encapsulates all that I love about hospitality and real estate: crafting a truly special, luxurious but barefoot living experience for our owners and their guests while protecting the raw beauty and ecology of the site,” Borges says.

Ranked as one of the best beach destinations in the world, Providenciales serves as the ideal location for the 10-acre Beach Enclave development. The site uniquely offers up to 65 feet of elevation with remarkable sunset views as well as 660 feet of beach frontage below.

Apart from the sheer beauty of the islands, Borges chose the Turks and Caicos because the islands have



all the right macroeconomic factors when it comes to investment: stable economy and politics, good infrastructure, UK legal system, beautiful nature, stunning weather and unparalleled flight accessibility amongst high-end islands, both via commercial and private airlift. As Borges put it, the Islands tick all the right boxes.

Located on International Drive, Beach Enclave is ideally situated, less than 10 minutes from the Providenciales International Airport and a short drive from Grace Bay, known for its shopping and dining experience.

The six magnificent beachfront and three hilltop homes offer an elevated, private and low-density living experience. Elevated in every sense of the word.

The custom-designed villas each enjoy 0.9 acreage of land and 6,000 square feet of indoor and outdoor living space. They are available as one- or two-storey designs and accommodate three-, four- and five-bedroom layouts.

Beach Enclave offers a choice of a beachfront home, cosily nestled on a cliff overlooking the beach, with over 100 feet of truly private beach accessible via a private pathway, and a hilltop home with a 65 foot elevation to enjoy views and dedicated beach access with beach amenities.

Borges understands the desires of travellers and holiday guests, and knows how to translate those desires into services and amenities.

“We see more and more leisure travellers using their vacations for reconnecting with their family and loved ones in a very meaningful and private way,” he says. “I see a new trend towards a home within a resort where privacy is paramount and the services we have all become accustomed to are available when needed. I want to provide a strong precedent in the Caribbean for this new model with the Beach Enclave.”



That trend means offering travellers full management services, tailored leisure services, the privacy of a full home on almost one acre of land with pool and beach and the security of a gated community.

Beach Enclave homes include infinity-edge swimming pools and full-size glass sliding doors to welcome the natural winds. The gated, fenced and secured setting gives vacationers absolute peace of mind, to allow for total relaxation. Owners and guests can benefit from an on-site reception, a fully equipped fitness centre and yoga terrace, and concierge services.

With Providenciales’s trump card being world-class diving and watersports, these homes allow you to discover first-hand the hidden treasures of the sea, embrace the serenity and beauty of the island in a very private way, and at the same time, be near to the Providenciales entertainment hub of Turtle Cove.

Borges says, “Since our official launch in February, the reception of the concept and SWA Architects design has been tremendous, more so now as construction is starting! We may be in a position to not have any more beachfront homes available by the start of the busy 2014/2015 winter season.” M



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BEACH ENCLAVE

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